# Anand Kumar Singh| MBA (Supply Chain and Management)

**Phone:** +91-8175843012 **Email:** anand@anands.co.in **Website:** www.anands.co.in

| EDUCATION | | | |
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| Swami Vivekanand Subharti University Meerut | **MBA (Supply Chain and Management)** | Grade A (524/800) | *2021* |
| Purvanchal University, Jaunpur | B. Com | Second Division (55.17%) | *2011* |
| Udai Pratap Inter College, Varanasi | UP Board (Std. XII) | First Division (70.3%) | *2008* |
| Udai Pratap Inter College, Varanasi | UP Board (Std. X) | First Division (65.1%) | *2006* |

## PROFESSIONAL EXPERIENCE (March 2017 till date): Indorama Eleme Fertilizer & Chemicals Limited

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| **Role** | • **AGM (Head - Logistics & Supply Chain)** *2024*<br>• **Manager Logistics** *2022*<br>• **Deputy Manager Logistics** *2017* |
| **Responsibilities** | • Led end-to-end **Logistics, EXIM and Supply Chain operations** covering import, export, customs clearance, warehousing, transportation and domestic distribution across multiple business units.<br>• Provided **departmental leadership** for logistics and supply chain activities, coordinating internal stakeholders, CHA/clearing agents, shipping lines, terminals, banks, suppliers and Nigerian Customs.<br>• Managed complete **import and export documentation and regulatory compliance**, including Purchase Orders, LC, Form M, PAAR, SONCAP, Customs documentation, duty assessment and related statutory requirements.<br>• Handled **Customs queries and classification matter for imported and exported materials**, including review and validation of HS Codes, customs valuation, applicable duty rates and tariff classification.<br>• Represented the company in **Customs discussions and disputes**, challenging incorrect HS-code classifications, duty assessments, penalties and other customs-related claims with supporting technical and commercial documentation.<br>• Successfully contested Customs assessments and related claims, helping the **company recover approximately USD 500,000–600,000 in potential customs duties, Demand Notices (DNs), penalties and associated liabilities.**<br>• Ensured accurate customs classification and duty assessment to minimize financial exposure and maintain compliance with applicable import/export regulations.<br>• Led international sourcing logistics from suppliers across **Asia, Europe, the Middle East and other global locations**, ensuring timely and cost-effective movement of materials.<br>• Managed customs clearance activities while minimizing **demurrage, detention, storage and other logistics-related costs**.<br>• Coordinated customer order fulfilment from production planning through dispatch and final delivery to customer warehouses.<br>• Managed timely payments and reconciliation for **shipping lines, terminals, Clearing Agents (CHA) and customs duties**, ensuring accuracy of supporting documentation.<br>• Developed and managed clearing, logistics and transportation vendors for import and export operations.<br>• Liaised with **banks and Nigerian Customs** for import documentation, PAAR issuance, customs assessments and resolution of operational issues.<br>• Managed critical and project cargo movements, including plant shutdown materials and time-sensitive imports.<br>• Prepared departmental MIS, performance reports, cost analysis and management updates for senior leadership. |
| **Achievements** | • **Contested approximately USD 500K–600K in customs-related financial exposure**, including disputed HS-code classifications, Demand Notices, customs duties and penalties through detailed classification reviews, documentation and engagement with Customs authorities.<br>• Delivered approximately **10% reduction in overall supply chain costs** through logistics optimization and improved operational controls.<br>• Successfully managed and arranged **approximately 1,200 shipping containers per month during the COVID-19 period**, despite severe container shortages in Nigeria, ensuring continuity of critical import operations.<br>• Coordinated with **Lome Port authorities** to expedite movement of containers to Onne Port, preventing potential plant disruption related to UF 85 delivery.<br>• Initiated terminal demurrage reconciliation and **recovered approximately NGN 237 million from APM Terminal Onne (WACT)**.<br>• Successfully executed large-scale **project cargo and critical plant-shutdown material movements** within stringent timelines.<br>• Strengthened customs and EXIM controls through improved **HS-code classification, duty assessment,** |

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| | **documentation and stakeholder coordination**. |
| **PROFESSIONAL EXPERIENCE (Aug 2015 till Jan 2017): Lanco Infratech Limited** | |
| **Role** | • **Deputy Manager** *2017* |
| **Responsibilities** | • Material handling and coordinating quality inspection for BOPs, ESP & Scrap material.<br>• Auditing Physical Inventory on quarterly intervals and reporting to head office.<br>• Handling logistics from Mumbai and Visakhapatnam to Plant (Wardha MH) for import material.<br>• Verification of invoices of EPC vendors for power plant.<br>• Analysis of departmental data and reporting to Plant Head & Head Office. |
| **Achievements** | • **Lead** Store department & Piping erection mechanical team for a period of 6 months.<br>• Offloaded 128 trucks consignment within 24 hrs. with limits manpower in rainy season and saved **demurrage** of **INR 1,280,000**.<br>• Reduced office expenses by **INR 150,000/month** by reducing unwanted usage of office inventory & miscellaneous expenses. |
| **PROFESSIONAL EXPERIENCE (Jun 2011 till Jul 2015): Jindal Steel & Power Limited** | |
| **Role** | • **Senior Store Executive** *2015* |
| **Responsibilities** | • Monitoring material receiving, inspection, storing, reconciliation, and disposal from various vendors in India & abroad.<br>• Managing logistics for major material from Crasher plant to Batching plant.<br>• Monitored supplier activities to ensure timely deliveries of products & project store related documents through SAP Package.<br>• Auditing Physical Inventory on quarterly intervals & reporting to the Central Store Team.<br>• Managing scrap handling and disposal of scrap material at Project site. |
| **Achievements** | • **Lead** Furnace plant for 15 days in absence of Head of the department.<br>• **Developed** SAP system for Crasher plant. |
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| **ACADEMIC ACHIEVEMENTS & SKILLS** | |
| **Academics** | • Certificate in Financial Accounting **(CFA)** *2010*<br>• Cleared written exam for clerk cum cashier for Allahabad Bank *2008* |
| **Teaching** | • Provided coaching class for MBA students for Accounts subject *2010* |
| **Skill** | • ERP ORACLE exposure in preparation of customs duty, GIT & payment of agencies *2017* |
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| **INTERNSHIPS** | |
| **Singrauli, MP (Hero Cycle)** | • Achieved sales of 200 Hero Bicycle in a period of 6 months.<br>• Received achievement letter from Hero Cycle for successfully completing the sales project *2010* |

| **EXTRA-CURRICULAR ACHIEVEMENTS** | |
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| **Sports** | • Played cricket at district level (Varanasi, UP) |
| **Interests** | • Office 365 Excel, following up on world news |

| **PERSONAL PROFILE** | |
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| **Permanent Address** | Anand Kumar Singh<br>S/o – Shree Ashok Singh<br>Piller No 12A, Lane No 4, Gautam Nagar Colony, Susuwahi, Varanasi, Uttar Pradesh-221011 |
| **Date of Birth** | 27 Dec 1991 |
| **Marital Status** | Married |
| **Nationality** | Indian |

**DECLARATION**

I hereby declare that all the details mentioned above are correct according to my knowledge and I will be solely responsible for any discrepancies from actual